



SHAPING THE FUTURE OF BUILT ENVIRONMENT LEADERSHIP





PGCM IN REAL ESTATE

A one-year
AICTE-approved
postgraduate
management
programme shaping
sharp leaders
for the future built
environment.

REAL ESTATE IS EVOLVING. SO MUST ITS LEADERSHIP.

Real Estate Today Requires
a Comprehensive Approach



PROGRAMME SNAPSHOT

1 Year
DURATION

40
CREDITS

400
SESSIONS

BEGINNING DATE

6 September 2026

FORMAT

Blended Learning

INTERNATIONAL IMMERSION PROGRAM

2 Weeks

LEARNING ENVIRONMENT

Technology-Enabled Campus

ACADEMIC INVESTMENT

₹12,00,000

(excluding international travel and accommodation)

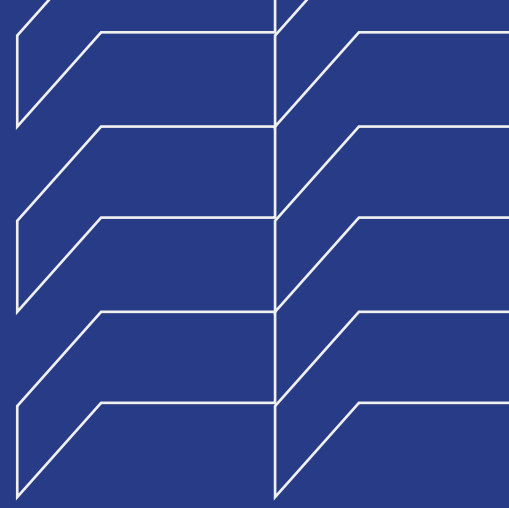
COMPLIANCE

AICTE Approved

FOUNDING COHORT SIZE

Approximately 70

YOUR CLASSROOM EXTENDS BEYOND THE WALLS



C

Case Method

Minimum one case study per course, with additional applied cases where relevant.

E

Ethics

Built-in focus on ethical dilemmas, risks, and decision-making.

R

Research Orientation

Encourages academic and applied research, including student-led inquiry.

T

Technology Integration

Use of AI, data analytics, and industry tools with hands-on exposure.

I

Industry Engagement

Guest lectures, mentoring, site visits, juries, and live interactions.

S

Sustainability

Focus on ESG, responsible development, and long-term impact thinking.

FOR THOSE READY TO **ENTER,** **GROW, AND LEAD** REAL ESTATE

Whether you are entering the industry, growing within it, or preparing to lead it, the programme is designed to help you expand your perspective and strengthen your leadership capability.



This programme is designed for



**Working
Professionals**



Entrepreneurs



**Family Business
Successors**



**Students & Aspiring
Professionals**



**Architects, Engineers
& Urban Planners**



**Finance, Legal &
Consulting Professionals**

ACADEMIC CALENDAR

PGCM-REM Program 2026-27

05 SEP 2026

Registration & Documents verification
10.00am to 11.00 am

06 SEP 2026

Inauguration & Orientation
09.00 am Onwards

Term I Schedule (Core & Major Courses)

**07 SEP -
26 SEP
2026**

ON-CAMPUS SESSIONS
(Face to face)

Monday to Saturday:
8.30 am to 4 pm
(1.30 pm to 2.30 pm Break)

**28 SEP -
10 JAN
2026/27**

ONLINE SESSIONS

On Saturday:
Session 1: 4.00 pm-5.30 pm
Session 2: 5.45 pm-7.15 pm

On Sunday:
Session 1: 8.30 am-10 am
Session 2: 10.15 am- 11.45 am
Session 3: 12 noon-1.30 pm

**11 JAN -
17 JAN
2027**

**TERM I END
ONLINE EXAM**
(Weekend)

**18 JAN -
24 JAN
2027**

**TERM-END
BREAK**

Term II Schedule (Core & Major Courses)

**25 JAN -
13 FEB
2027**

ON-CAMPUS SESSIONS
(Face to face)

Monday to Saturday:
8.30 am to 4 pm
(1.30 pm to 2.30 pm Break)

**15 FEB -
25 APR
2027**

ONLINE SESSIONS

On Saturday:
Session 1: 4.00 pm-5.30 pm
Session 2: 5.45 pm-7.15 pm

On Sunday:
Session 1: 8.30 am-10 am
Session 2: 10.15 am- 11.45 am
Session 3: 12 noon-1.30 pm

**26 APR -
02 MAY
2027**

**TERM II END
ONLINE EXAM**
(Weekend)

**03 MAY -
16 MAY
2027**

**INTERNATIONAL
IMMERSION PROGRAM
(IIP)**

**17 MAY -
23 MAY
2027**

**TERM-END
BREAK**

ACADEMIC CALENDAR

PGCM-REM Program 2026-27

Term III Schedule

(Advanced & Specialised Courses)

24 MAY -
12 JUN
2027

ON-CAMPUS SESSIONS (Face to face)

Monday to Saturday:

8.30 am to 4 pm

(1.30 pm to 2.30 pm Break)

14 JUN -
25 JUL
2027

ONLINE SESSIONS

On Saturday:

Session 1: 4.00 pm-5.30 pm

Session 2: 5.45 pm-7.15 pm

On Sunday:

Session 1: 8.30 am-10 am

Session 2: 10.15 am- 11.45 am

Session 3: 12 noon-1.30 pm

26 JUL -
31 JUL
2027

CAPSTONE PROJECTS & TERM- END EXAMINATION



OUR FACULTY



Dr. Anil Gupta,
Padma Shri

PhD Kurukshetra University
Professor of Innovation
Founder, HoneyBee Network,
IIMA Faculty (Rtd.)



Dr. Anil Kashyap

PhD, Ulster University
Professor of Real Estate,
Director General, GREMI



Dr. Shailesh Gandhi

PhD, IIM Ahmedabad
Professor of Accounting & Finance,
Director Programs, GREMI,
Former Dean Programs, IIM
Ahmedabad



Dr. Amarjit Singh,

IAS (Rtd.)
PhD, Liverpool School of
Tropical Medicine
Adjunct Professor
Former Chairman, RERA,
Gujarat



Mr. Deepak Sanan,

IAS (Rtd.)
Adjunct Professor
Director, Landstack
Former Additional Chief
Secretary, HP



Dr. Goutam Dutta

PhD, Northwestern University
Adjunct Professor
IIMA Faculty (Rtd.)



Dr. V. Venkata Rao

PhD, Georgia Institute of
Technology
Adjunct Professor
IIMA Faculty (Rtd.)

OUR FACULTY



Dr. Parvinder Gupta

PhD, IIT Kanpur

Adjunct Professor

IIMA Faculty (Rtd.)



Dr. Asha Kaul

PhD, IIT Kanpur

Adjunct Professor

IIMA Faculty (Rtd.)



Dr. Krishna Mehta

PhD, Gujarat University

Adjunct Professor

Adjunct Professor at
Ahmedabad University and
Adani University



Dr. Renu Desai

PhD, University of California,
Berkeley

Adjunct Professor

CoFounder at ShelterSquare



**Dr. Abhinash
Mishra**

PhD, IIM Ahmedabad

Adjunct Professor

Assistant Professor at Jindal
Global Business School



**Dr. Taral
Pathak**

PhD, Ganpat University

Adjunct Professor

Associate Professor at MICA



Ms. Avny Lavasa,

IAS

Masters, Harvard University

Adjunct Professor

Secretary Transport, Govt of
J&K

OUR FACULTY



Mr. Sarthak Bagchi

M. Phil, University of Hyderabad

Adjunct Professor

Assistant Professor at Ahmedabad University



Ms. Mili Jain

MTech, CEPT University

Adjunct Professor

Founder, Monk Spaces



Dr. Ramya Aroul

PhD, University of Texas at Arlington

Adjunct Professor

Associate Professor at the University of Texas at Arlington (UTA)



Ms. Chhavi Moodgal

MBA, IIM Ahmedabad

Adjunct Professor

Founding CEO of IIMA Endowment Fund



Mr. Vikas Tarachandani

MBA, IIM Ahmedabad

Adjunct Professor

Co-Founder at Sure



Dr. Vinay Jha

PhD, IIM Ahmedabad

Adjunct Professor

Assistant Professor at Jindal Global Business School



Mr. Shridhar Sethuram

MBA, IIM Ahmedabad

Adjunct Professor

MD and Partner at Suyash Advisors

3 TERMS, BUILDING 3 DIMENSIONS OF LEADERSHIP



TERM 1

Building Strong Foundations

50

Working Days

140

Sessions

14

Credits

07 SEP - 17 JAN 2026/27



Principles of Real Estate Development



Market Analysis for Development



Real Estate & Indian Society



Real Estate Economics



Real Estate Contracts



Real Estate Development Regulation



Land Acquisition & Regulation



Financial Reporting & Costing



Corporate Finance



Application of Statistics in Real Estate



Spreadsheets & Coding



Leadership



Strategic Communication



TERM 2

From Understanding
the Industry to Applying It

52
Working
Days

140
Sessions

14
Credits

25 JAN - 16 MAY 2027



Real Estate Valuation



Real Estate Analytics



Real Estate Finance



Net Zero Building



Real Estate Private Equity
& Venture Capital



Real Estate Advocacy
& Government Systems



Residential Development



Resume Building &
Personal Branding



Commercial Development



Negotiation



Project Management



Brand Building



Construction Management



Digital Marketing



TERM 3

Choose the Path,
Take the Lead

50

Working
Days

120

Sessions

12

Credits

24 MAY - 31 JUL 2027

Your final term is dedicated to specialised learning, with an option to pursue a specialisation:



Specialisation 1:
Entrepreneurship



Specialisation 2:
Corporate Leadership

Mandatory Courses

- Behavioural Finance & Economics
- Design & Site Planning
- Inclusive Design
- AI in Location Intelligence
- Strategic Storytelling
- Fractional Ownership & Tokenisation in Real Estate

Specialisation 1: Entrepreneurship

[For Family Business & Entrepreneurs]

- Corporate Governance
- Engaging with Construction Workforce
- Entrepreneurship & Family Business
- Talent Management & Team Building

Specialisation 2: Corporate Leadership

[For Professionals & Managers]

- Real Estate Investment Banking
- Operations & Lease Management
- Vendor & Contract Management
- Corporate Real Estate & Facility Management

PREPARING YOU FOR AN EVOLVING REAL ESTATE WORLD

01/02

International Immersion

Global exposure through faculty interaction, industry engagement and comparative real estate studies.



Blended Learning

A flexible model combining classroom engagement and structured learning.



Seminar Series

Regular interactions with industry leaders, policymakers, investors, and practitioners.



Capstone Project

An opportunity to apply learning to real world business and industry challenges.



Limited Cohort

Meaningful interaction, personalised mentoring and deeper faculty engagement.



Academic Distinction

A structured, industry-aligned academic model built for depth, clarity, and real world application in real estate education.



PREPARING YOU FOR AN EVOLVING REAL ESTATE WORLD

02/02

Case-Based Learning

Real world cases and applied research integrated into every stage of learning.



Specialised Programme

Focused exclusively on Real Estate and the Built Environment with strong sector relevance.



Distinguished Faculty

A blend of academicians, industry leaders, policymakers, and domain experts.



ESG-Focused Curriculum

Sustainability, governance, and ethical development embedded across learning.



Technology-Driven Learning

Application of AI, data analytics, and digital tools for Real Estate decision-making.



Global-Standard Curriculum

Designed with international academic guidance, contextualised for India's real estate landscape



SINGAPORE AS YOUR REAL ESTATE CLASSROOM

2 Week International Immersion

WHY SINGAPORE?



Integrated Destinations



Urban Innovation



Mixed-Use Precincts



Smart Infrastructure



Hospitality-Led
Development



Sustainable City
Building

THE JOURNEY

DAYS 1-3

Real Estate Finance

Marina Bay Sands

Deal Reality Check
Costs & Returns
Funding Choices
Hospitality Basics
Mixed-Use Dynamics

DAYS 4-6

Real Estate Development

Paya Lebar Quarter

Reading a Site
Reuse vs Rebuild
Mix Strategy
Hospitality Role
Phasing Plan

DAYS 7-9

Real Estate Management

Jewel Changi Airport

Owner vs Operator
Running Mixed-Use Assets
Tenant Mix Strategy
Reinvestment Planning
Performance Dashboards



SINGAPORE AS YOUR REAL ESTATE CLASSROOM

2 Week International Immersion

LEARNING FORMAT



Academic Sessions



Group Discussions



Field Visits



Team-Based Learning



Guest Speakers



Capstone Hackathon



CAPSTONE HACKATHON

Reimagining a Brownfield
Site in India

KEY TAKEAWAYS



Deal Evaluation



Mixed-Use Strategy



Hospitality Thinking



Development
Decision-Making



Asset Performance
Management



Redevelopment Playbook
for India



WHAT THIS PROGRAMME EQUIPS YOU TO DO

You will strengthen your ability to:

- ✓ Understand the full development lifecycle
- ✓ Make informed investment & capital decisions
- ✓ Navigate regulation & governance frameworks
- ✓ Work in complex, multi-stakeholder environments
- ✓ Apply technology in decision-making
- ✓ Balance commercial & long-term outcomes
- ✓ Integrate finance, policy & development thinking
- ✓ Build a leadership mindset for the Built Environment

WHAT ARE THE ROLES YOU WILL ACE AFTER THIS COURSE?

Graduates progress into leadership and specialist roles across the real estate ecosystem.

C-Level / Executive Leadership

1. Chief Executive Officer (CEO)
– Real Estate
2. Chief Operating Officer (COO)
– Real Estate
3. Chief Strategy Officer

Head / General Manager Level

1. Head of Facilities &
Asset Management
2. General Manager Planning
3. Sales Head / Channel
Partner Manager

Specialist / Advisory Level

1. Commercial Real Estate Advisor
2. Property Valuer / Appraiser
3. Transaction Manager
4. Project Planner / Scheduler

Director Level

1. Director Projects
2. Director of Asset Management
3. Head of Real Estate Finance
/ Finance Director

Manager Level

1. Development Manager
2. Construction Project Manager
3. Land Acquisition Manager
4. Manager Land Procurement
5. Real Estate Investment Manager
6. Real Estate Portfolio Manager
7. Real Estate Fund Manager
8. Real Estate Transactions Manager
9. Leasing Manager
10. Risk & Compliance Manager
(Real Estate Investments)
11. Real Estate Marketing Manager

WORDS OF WISDOM FROM ACADEMIC LEADERS

01/02



Dr. Anil Kashyap

Director General,
GREMI

"Leadership Starts with Seeing the Whole System. The Principle at the Heart of GREMI."

I have spent decades across academia, practice, and policy, and one thing has become increasingly clear to me: India's built environment is evolving faster than the way we prepare people for it.



Dr. Shailesh Gandhi

Director Programs,
GREMI

"A multidisciplinary course, co-created with industry leaders, is the need of the hour."

It gives me great pleasure to introduce "The Postgraduate Certificate in Management (PGCM) in Real Estate." It's a one-year PGCM built for India's evolving real estate and built environment sector, designed to develop future-ready, impact-driven leaders.



Dr. Prashant Das

Faculty, IIMA
Governing Council
Member, GREMI

"We Don't Teach Real Estate Differently; We Help You See It Differently."

Real assets generate new wealth, while financial markets enhance its value.

The PGCM programme at GREMI is designed to develop expertise across both domains.

WORDS OF WISDOM FROM EMINENT FACULTIES

02/02



Ms. Chhavi Moodgal

Adjunct Professor
Investment Banking
MBA, IIM Ahmedabad

"Real estate today is as much about capital, investment, and financial innovation as it is about physical assets. GREMI equips future professionals with the industry knowledge and financial perspective needed to lead this transformation. I am delighted to contribute to this journey."



Dr. Masaki Mori

Associate Professor,
EHL Hospitality
Business School

"As India's real estate sector becomes more institutional, global, and transparent, it requires leaders who can drive sustainable growth. GREMI's unique blend of global perspectives and industry relevance is preparing the next generation to shape the future of the built environment."



Dr. Asha Kaul

Adjunct Professor
Communication
PhD, IIT Kanpur

"India's growing real estate sector needs capable leaders who can guide its future with vision and responsibility. GREMI is creating a platform to nurture such leaders, and I am excited to be part of this important journey."

GOVERNING COUNCIL



Mr. Pankaj Patel
Padma Bhushan
Chairman, Zydus Life Sciences Ltd.



Dr. Anil Gupta
Padma Shri
Professor,
IIMA (Rtd.)
Founder, Honey Bee Network



Mr. Shekhar G. Patel
MD & CEO,
Ganesh Housing Ltd.



Mr. Ameet Desai
Founder, Anubhuti Advisors LLP



Dr. Anil Kashyap
Director General,
GREMI



Dr. Prashant Das
Associate Professor,
IIMA



Mr. Dhruv Patel
MD, Shri Ami Corporation

INDUSTRY ADVISORY



Mr. Irfan Razack
Chairman & MD,
Prestige Group
Bengaluru



Mr. Satish Magar
Chairman & MD,
Magarpatta Township
Development and
Construction Co. Ltd.
Pune



Mr. Manoj Gaur
Chairman & MD,
Gaurs Group
Delhi-NCR



**Mr. Getambar
Anand**
Chairman & MD,
ATS Infrastructure
Ltd.
Delhi-NCR



Mr. Boman Irani
Chairman & MD,
Rustomjee Group
Mumbai



Mr. Sushil Mohta
Chairman,
Merlin Group
Kolkata



Mr. Shekhar G. Patel
MD & CEO,
Ganesh Housing Ltd.
Ahmedabad

ACADEMIC ADVISORY



Ms. Shikha Sharma
Former MD & CEO,
Axis Bank



Mr. Raj Vikash Verma
Independent Director
& Non-Executive
Chairman, Aadhar
Housing Finance Ltd.



Mr. Shaan Zaveri
Partner, Terazó



Dr. Elisa Chan
Assistant Professor,
Chinese University
of Hong Kong



Dr. Masaki Mori
Associate Professor,
EHL Hospitality
Business School



Dr. Bing Wang
Senior Lecturer, MIT
Sloan School
of Management



Dr. Prashant Das
Associate Professor,
IIMA

Reserved for the Deserving

Admissions are open to individuals who demonstrate strong academic foundations and the potential to thrive in a demanding, industry-oriented programme.

Eligibility

**BACHELOR'S
DEGREE**



Academic Qualification

50%



Minimum Marks

45%



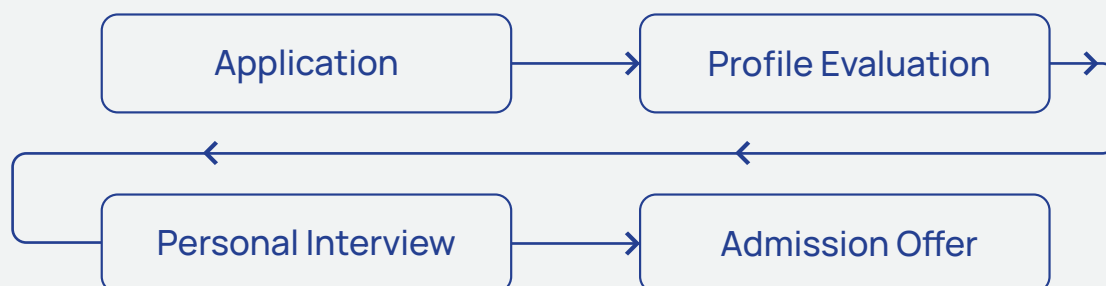
Reserved Category Eligibility

**CAT, XAT, CMAT, ATMA,
MAT, GMAT or CUET**



Valid Test Score

Selection Process





Industry Partner



THE BUILT ENVIRONMENT NEEDS NEW LEADERS WILL YOU BE AMONG THEM?

Join a generation of leaders prepared to shape cities, communities and the future built environment at India's premier real estate business school.

+91 99250 04089 | contact@gremi.edu.in | www.gremi.edu.in

Million Minds Tech City – Tower 1, Behind Nirma University, Off S.G. Highway,
Ahmedabad, Gujarat, India.



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